



Take one of your own initiatives and score it honestly. N = not yet. P = partly. Y = in place. One canvas per initiative.

INITIATIVE

YOUR NAME

DATE

What makes this new to your organisation?

What is the single most uncertain thing about it?

A

ALIGN

Get clear. Get aligned. Get unstuck.

Score each statement against your initiative

N P Y

The real problem is named, not just the proposed solution.

☐ ☐ ☐

Executives agree on the priority, not only on the idea.

☐ ☐ ☐

The board knows this exists and knows what it is for.

☐ ☐ ☐

Success is defined in writing, before anything is built.

☐ ☐ ☐

This is tied to organisational strategy, not running beside it.

☐ ☐ ☐

Ownership and decision making is clear.

☐ ☐ ☐

THE QUESTION TO SIT WITH

Who has not said yes yet, and what would it take to get them there?

OUTCOME: clarity, alignment, shared ownership

B

BUILD

Design the path forward.

Score each statement against your initiative

N P Y

Strategy is translated into something practical: an MVP, a prototype, a roadmap.

☐ ☐ ☐

The smallest useful test is defined, and it is properly small.

☐ ☐ ☐

The people who do the work, and the people who receive it, helped design it.

☐ ☐ ☐

Feedback reaches a decision maker in weeks, not quarters.

☐ ☐ ☐

The cost of being wrong is known, and it is affordable.

☐ ☐ ☐

Governance is proportionate to the size of the bet.

☐ ☐ ☐

THE QUESTION TO SIT WITH

What is the cheapest way to find out that you are wrong?

OUTCOME: tangible plans, validated solutions, progress you can see

C

COMMIT

Make it real. Make it work.

Score each statement against your initiative

N P Y

Responsibilities are clear and written down.

☐ ☐ ☐

Performance measures exist, and somebody actually reads them.

☐ ☐ ☐

There is a named point at which you decide to scale, change or stop.

☐ ☐ ☐

Leaders and teams are supported through delivery, not just launch.

☐ ☐ ☐

The capability stays in the organisation after the project ends.

☐ ☐ ☐

It is in production, not a pilot that nobody has switched off.

☐ ☐ ☐

THE QUESTION TO SIT WITH

If this works, who runs it? If it does not, who stops it?

OUTCOME: sustainable change, measurable outcomes, confidence in execution

Your initiative moves at the speed of your weakest column.

My weakest column is ☐ A ☐ B ☐ C

One thing I will change in the next ninety days

One thing I want from someone else at this table